

VIRTUES OF AN IDEAL TEAM PLAYER

- Based on the Study of Patrick Lencioni, Table Group.



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THE IDEAL TEAM PLAYER

Has three
virtues,
viz:

- ❖ Humble
- ❖ Hunger
- ❖ Smart



1

Humble

HUMBLE

- ◎ Humility is not being egocentric & arrogant
- ◎ Humility is not thinking less of yourself. It is thinking of yourself less – C.S. Lewis

A person with only this virtue is called **“The Pawn”**



2

Hungry



HUNGRY

- ◎ Somebody who is goal driven and result-oriented.
- ◎ Always wanting to go above and beyond.

A person with only this virtue is called **“The Bulldozer.”**



3

Smart

SMART

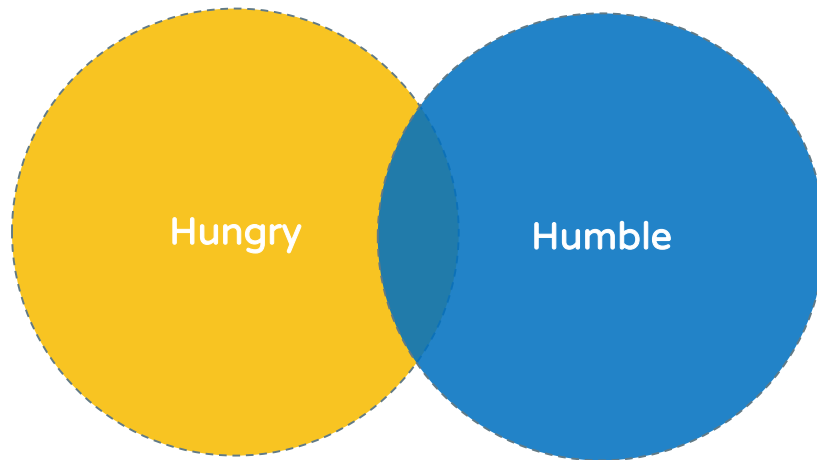
- ◎ Smartness here is not IQ.
- ◎ Smartness here means EMOTIONAL INTELLIGENCE (EQ).
- ◎ Smartness here is common sense around people. It is to know the mood, nature of people and what to respond.

A person with only this virtue is called
“The Charmer”.

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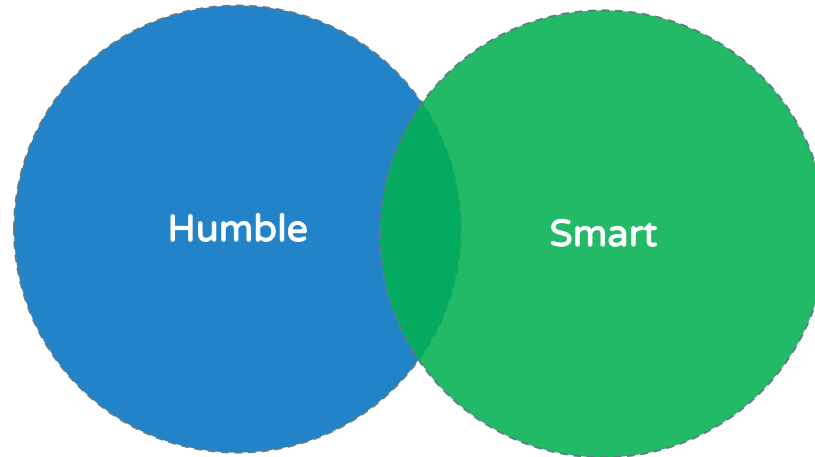
Having one of
these virtues is not
enough.

COMBINATION OF ANY TWO HUMBLE + HUNGRY = ACCIDENTAL MESS- MAKER



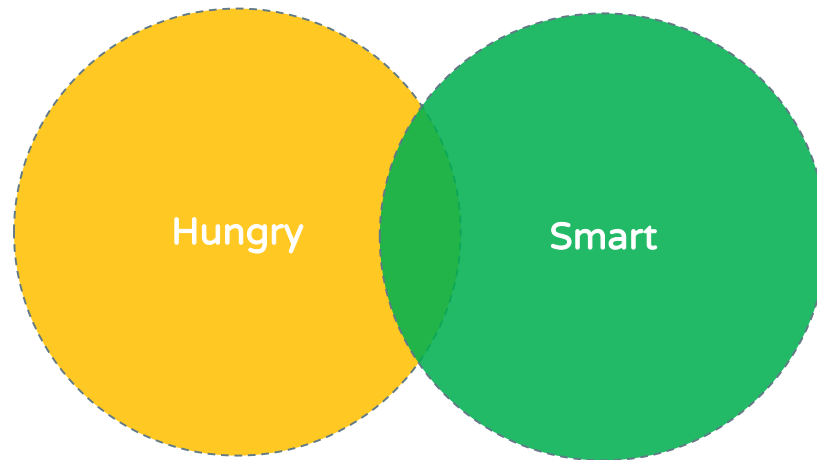
- ❖ The fellow can drop the ball anytime.
- ❖ He/She is result oriented & humble but is lacking in People Smartness/EQ.

COMBINATION OF ANY TWO HUMBLE + SMART = LOVEABLE SLACKER



- ❖ This fellow will barely do anything to achieve the goal of the team but is a people person.
- ❖ Try not to bring such fellows on the team.

COMBINATION OF ANY TWO HUNGRY + SMART = SKILLFUL POLITICIAN

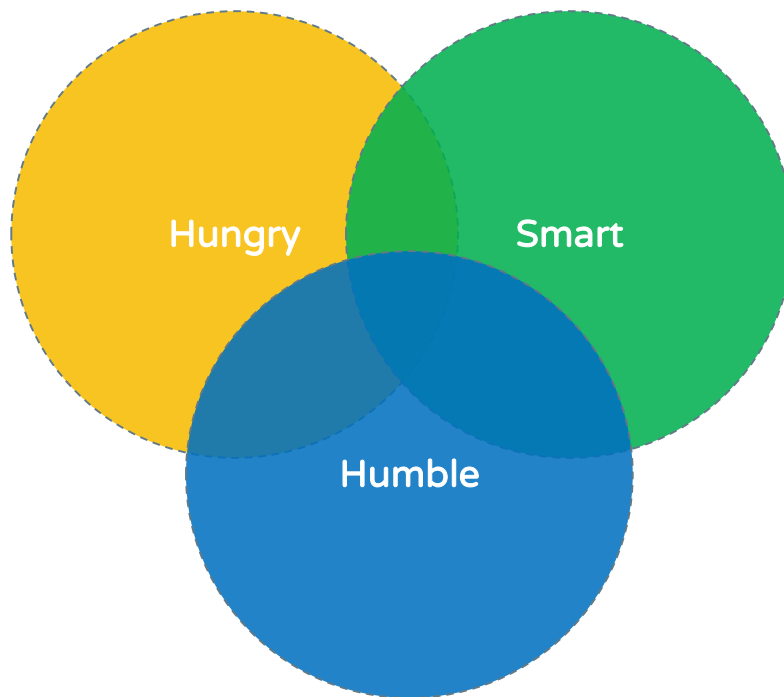


- ❖ This fellow is very ambitious and goal driven.
- ❖ They have high level of EQ.
- ❖ Many times appears to be humble.

Who is the ideal team player?

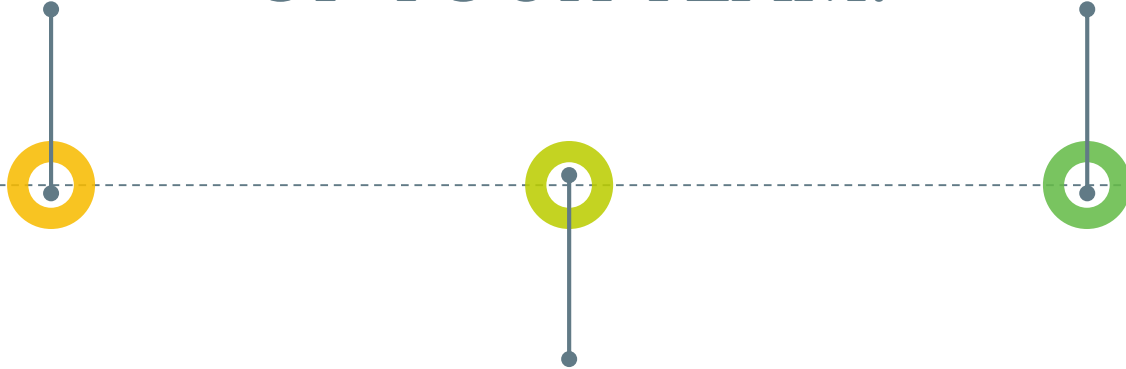


The Ideal Team Player is a man who
combines
HUMILITY + HUNGER + SMARTNESS



WHAT DO YOU DO WITH THIS MODEL?

USE IT TO DEVELOP
YOURSELF AND MEMBERS
OF YOUR TEAM.



Many Thanks!



Any questions?



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